

INFOTON INCORPORATED • SECOND AVENUE, BURLINGTON, MASSACHUSETTS 01803

ANOTHER **Datamation** READER INQUIRY

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Gentlemen:

I'd like to know more about:

•

NAME _____
(Please print)

TITLE _____

COMPANY NAME _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

TELEPHONE _____ AREA CODE _____

Planned Timing for equipment requirement:

- ☐ Less than 6 months
☐ 6-12 months
☐ More than 12 months



Infoton

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BUSINESS REPLY MAIL

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Infoton, Incorporated
Second Avenue
Burlington, Mass. 01803

**Here's the
information you
asked for.**

(YOUR LETTERHEAD)

Mr. Paul Mendez
Sales Manager
INFOTON INCORPORATED
Second Avenue
Burlington, Massachusetts 01803

Dear Sir:

To establish our order priority for VISTA terminals needed for system requirements over the next 18 months, we offer INFOTON our blanket intent to order against the following schedule:

<u>MODEL</u>	<u>QUANTITY</u>	<u>DELIVERY DATE</u>
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Total Units:

We refer to your specifications and current prices for terminals published September 15, 1969. We understand that your earned discount schedule allows up to 25% on a dollar pay-back basis as follows:

<u>QUANTITY OF UNITS</u>	<u>DISCOUNT PERCENT</u>
15	2.5
25	5
50	10
100	13
250	18
500	21
1000 - UP	25

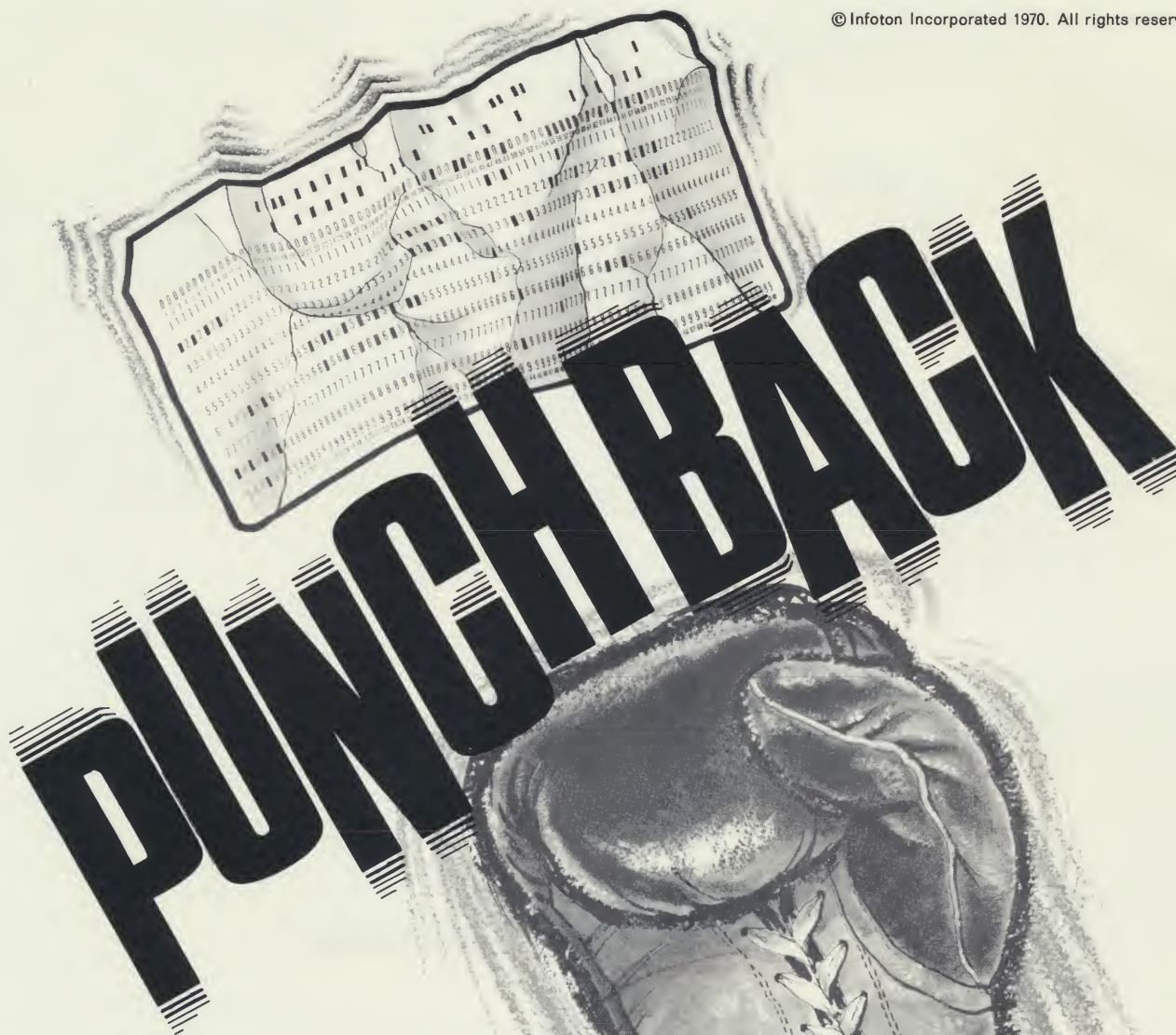
Your quantity discount will be applied collectively to all VISTA models released.

Our first order for one terminal may be returned within 30 days after delivery if our evaluation of its performance and operational characteristics do not meet the full intent of your specifications.

Units will be delivered by INFOTON against firm purchase orders released following our evaluation period. We would appreciate having your immediate response to our request.

Very truly yours,

COMPANY: _____
NAME: _____
POSITION: _____



**Our new OCR page reader,
the Challenger, is your most
potent weapon against EDP waste.**

So, don't just sit there. Fight!
Pummel the punch cards.
Slash the overhead.
Beat the clock.

Infoton's Challenger OCR is a winner
in every sense of the word.
From price (under \$35,000)
to performance (reads up to
1000 characters per second).
And best of all, even the smallest
EDP user can justify the investment.

See Challenger in action at the
Spring Joint Computer Conference.
Booths 47504-5-6.

Private demonstrations can also be arranged.



INFOTON, INCORPORATED, SECOND AVENUE, BURLINGTON, MASS. 01803 (617) 272-6660
560 SAN ANTONIO ROAD, PALO ALTO, CALIFORNIA 94306 (415) 493-0615



PRICE SCHEDULE AND TERMS

KEYBOARD DISPLAY TERMINALS

<u>VISTA - 1</u>		<u>VISTA - 2</u>	
<u>Model</u>	<u>Price</u>	<u>Model</u>	<u>Price</u>
VISTA - 1A	\$1,495.	VISTA - 2A	\$1,995.
VISTA - 1B	1,995.	VISTA - 2B	2,495.
VISTA - 1C	1,995.	VISTA - 2C	2,495.
VISTA - 1D	2,495.	VISTA - 2D	2,995.

Sales Terms:

Terms of sale for the company's products are net 30. Shipment will be made FOB Burlington, Mass., prepaid, best way unless otherwise specified by the customer.

Discounts:

The company offers discounts on purchase of VISTA terminals by original equipment manufacturers. Terminals purchased on an OEM basis will carry a parts warranty only, and the OEM buyer will be responsible for all field service required.

INFOTON DISPLAY TERMINALS



***LOW COST
HIGH PERFORMANCE***



The growing use of shared computer systems has resulted in an extraordinary demand for terminal equipments, particularly CRT displays. The speed, quietness, and operator flexibility provided by a display terminal make it an ideal peripheral device for remote or local computer time-sharing.

Infoton Inc. now makes it possible for every computer user to add display terminals to his system. This is due to the low cost/high performance of the VISTA Series stand-alone display. Whether your need is for a teletype substitute or a buffered message entry display, Infoton can satisfy your requirement with the lowest prices available anywhere.

We've accomplished this price breakthrough with mass production using standard, off-the-shelf components, modular design, and MOS memory technology.



Computer Assisted Instruction. The low cost of the VISTA 1 and 2 makes display terminals available to educational systems which previously could not afford such equipment.

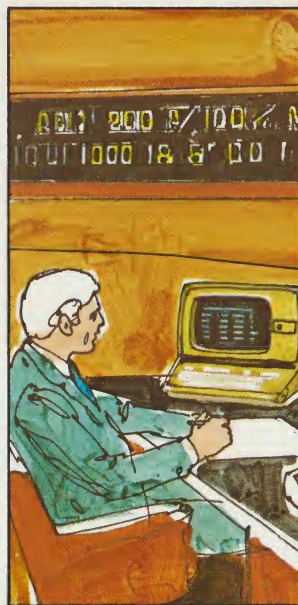
Medical Information Systems. Display terminals can now be used in environments which demand speed and silent operation. Hospital applications include patient history reference, admitting, billing, etc.

Portfolio Management. With instant availability of factual information on stock performance, stock brokers and fund managers can make more detailed and accurate analyses of customer requirements.

Reservation Systems. Airline, hotel, theatre and automobile rental reservation systems are improved through the rapid interaction of an agent with a powerful computer for the request and confirmation of a seat, room or vehicle.

Other Applications:

- On-line planning
- Claims servicing
- Credit checking
- Order entry
- Inventory control
- Cost accounting
- Text editing
- Process control
- Software development
- Tactical deployment of military forces
- Annunciator systems
- Law enforcement
- Distribution management
- Management information systems
- Operator/computer interaction





Features

Included among the operating features of the VISTA displays are:

- 1) Roll mode operation which allows the display screen to act as an endless piece of paper.
- 2) Blinking words or messages for attracting attention.
- 3) An I/O structure which allows the display to function as a controller for many other peripherals such as printers, badge readers or tape cassettes.

VISTA 1

This is an alphanumeric display terminal which is interchangeable with a KSR-33 teletype with the advantages of speed, silent operation and a more readable message presentation. All keyboard operations, including cursor movement, are both transmitted and received. This permits software editing via the computer.

The standard interfaces allow connection to modems up to 2400 baud. Available as options are serial or parallel data interfaces up to 800 characters/second synchronous, or up to 1500 characters/second in a demand-response mode.

VISTA 2

In addition to the capabilities offered in VISTA 1, the VISTA 2 offers:

- Protected display formats which cannot be inadvertently disturbed.
- Automatic tabbing of cursor from one field to another.
- A complete range of editing functions.
- High speed transmission of a full page of information at the touch of a button.

Operating Modes	VISTA 1	VISTA 2
I/O	Full duplex 1/2 duplex	Enter Transmit Receive
Format	Roll or page	Roll or page

Specifications Common to Both the VISTA 1 and 2

Model	A	B	C	D
Characters/line	32	32	64	64
Number of lines	10	20	10	20
Character size (nominal)	.15" high, .10" wide			
Line spacing	.45 character height			
Character spacing	.40 character width			
Character format	5 x 7 dot matrix			
Character set	64 character ASCII			
Cursor	Non-destructive Blinking underscore			
Refresh rate	50/60 Hz			
Memory	MOS shift registers			
I/O rate	110-2400 BPS standard; High speed serial or parallel optional			
Communication interface	RS 232C or current loop			
Parallel interface	TTL logic, bit parallel, demand-response control			
Power	125 watts, 110-220 volts, 50/60 Hz			
Size	15" high, 17" wide, 27 1/4" long			
Weight	65 pounds			

Command Functions for Both VISTA 1 and 2

- Cursor control — up, down, right, left, home
- Start blink, stop blink
- Erase screen

Additional VISTA 2 Command Functions

- Cursor control — automatic tabbing
- Insert/delete characters, insert/delete lines, start/end protected information
- Transmit whole or partial page

Options

- Hard copy output
- Magnetic tape input and output
- Card or badge reader input
- High speed data transmission up to 1500 character/sec.



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